



**Project Implementation Unit
Karachi Neighborhood Improvement Project
Planning & Development Department
Government of Sindh**



No. P&D/PIU-KNIP/IFB-Procurement//2021/ 1271

Karachi dated 28th December 2021

**MINUTES OF THE PRE-BID MEETING
23-12-2021 AT KNIP KARACHI**

Project: Rehabilitation of Dual Carriageway from Kala Board to Saudabad Chowrangi and Connecting Roads to Nade Ali and Urdu Chowk Neighborhood Streets including RCD Ground & Extension of Soomar Kandiani Road in Malir & Korangi Area, Malir, Sindh.

1. Reply of Queries raised by the bidders and responses by the Client is placed below to be taken into account for the preparation of sub bid:-

a. M/s. Taj Construction Co. JV Mansoor Engineering Service JV Ghouse Builders

SR. No.	QUERIES	REPLY
(1)	Performance Guarantee should be reduced to 5% instead of 10% as the magnitude of works is quite large, moreover retention money will also be deducted from the RA Bills.	Ref: to Serial no 1 of Para 1b below:
(2)	The evaluation of tenders should be done on the prevailing market price/ rates, whereas Bidders are quoting rates which are far below the schedule of rates 2012.	The Bids are requested on Prevailing Market Rates.
(3)	The criteria for acceptance of tender is vague and needs to be defined.	It was clarified that Criteria is based on the World Bank standard documents and customized to the specific project needs.
(4)	Technical bids methodology of work being provided by the bidders is some times more than 50 pages and some cases a single page is provided which needs to be examined technically and even otherwise the work is awarded to the lowest bidder who may not provide the same in accordance with the required frame works.	It is evaluated as per the standard engineering practices as finalized by the Procurement Committee. Due consideration will be given to this aspect.
(5)	Since mega tenders are rarely invited as such sufficient time of at least one month should be provided to enable the bidders to get conversed with the site condition.	An extension for submission time is given as under: The Bid will be submitted and opened as per Corrigendum-01 (attached) on 06 January 2022 at 12:30 pm KNIP has offered site visit to interested bidders on request.



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b. M/S. Sachal Engineering Works (Pvt.) Ltd.

SR. NO.	QUERIES	REPLY
(1)	ESHS performance security as required under sub clause 50.1(PCC), need to be clarified.	Refer Addendum No. 1 wherein (PCC) Clause 50.1 has been modified.
(2)	Final recovery of Mobilization Advance should be co-related with the Actual Progress (according to running interim Payment Certificates) instead of the full/ last recovery before two months of project completion.	Deductions are to be made as per the Clause PCC 49.1 mentioned in Section-IX
(3)	In case of late Payment from Employer to the Contractor, KIBOR+ 3% should be paid to Contractor	Please refer to Sub-Clause 41.1 of Conditions of Contract.
(4)	Contract is silent with regards to establishment of Material laboratory at site:	Refer to Clause 7.8 of Specifications – Special Provisions.
(5)	Land Provision in the premises of project area for establishment of Engineer's, Employer's facilities and Contractor's mobilization (for offices, camps, workshops, Plants etc.)	The best suitable location should be selected by the Contractor within Project area with approval of The Engineer.
(6)	As per requirement under Clause 1.6 Bank Eligibility (Eligibility Criteria), Contractor Should not be asked for The Bank Certificate	Refer Addendum No. 1 (Para-1) in which clause 1.1 d of Section III - Evaluation and Qualification has been modified.
(7)	Should Sindh Sales Tax (SST) be added in Bid Price or it should be quoted with separate Head? Also, please specify the rate of Tax (5% or 8%).	Bidders to follow Government Rules and Regulations and accordingly address this issue in their bids
(8)	Contractor should be allowed to provide rent-based vehicles for the Employer and Engineer's staff.	Refer Annexure-A to Addendum No. 1
(9)	What should be the minimum PEC Category for JV partner / member when lead member is of C1 category?	Minimum PEC Category of JV partners / member should be C-2. Please refer Addendum No.1.
(10)	As per Clause 3 of Section III Evaluation Criteria in which Bank Credit limit of Rs. 325 million and Average Annual Turnover of Rs. 1950 Million for (3 Years) are asked to assess responsiveness.	Refer Addendum No. 1

M/S. King Enterprises & Shamsheer Khan & Co. (JV)

SR. NO.	QUERIES	REPLY
(1)	Please elaborate what PMP stands for and its significance in Project Manager	It was clarified that : PMP (Project Management Professional)

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SR. NO.	QUERIES	REPLY
	Qualification Criteria at Page 11 (Part-1- Key Personnel) Bidding Procedure.	Certification will be given additional edge.
(2)	Please elaborate or make correction against qualification of Social Officer as over there at Page 11 (Part-1 - Key personnel) it is given BE (Sociology) whereas it should be BA (Sociology)	Refer to Addendum No. 1
(3)	Please elaborate 1.6-3 regarding Bank Eligibility (Certificate of Bank) indicating "Not having been declared ineligible by the Bank". Here does the bank stands or means all the banks where we maintain account. Or it means the contractors having been declared ineligible by World Bank (under bank-line guidance ITB -4.5). What kind of certification then and from where it is to be secured when it is already available on the given electronic address?	Refer to Addendum No. 1
(4)	For all criteria of eligibility (1.1 to 2. submission requirement has been elaborated it means only affidavit shall be provided for those documents where it has been directed to provide. Is this correct to perceive?	Read submission required carefully and submit the Bid accordingly.
(5)	In 3.1 (a) Financial Capabilities doe it necessary to provide cash flow requirement through bank certificate and should it contain the credit line facility plus the amount reflected in the current balance sheet?	Read Mandatory Requirement and Qualification carefully and submit the Bid accordingly.
(6)	In case of General Experience and Specific Construction Experience (4.1 & 4.2) one project if of Specific Construction Experience of worth more than Rs.1000 million would equally satisfy the criteria for General Construction Experience. Is this correct observation?	The details are already given, please read carefully.
(7)	In case of General Key Personnel and Equipment (5.2 & 5.3) the requirement may be fulfilled combined by JV members and there is no need to fulfill the requirement separately by each JV member as has been erroneously printed. Is this correct?	The details are provided by each JV Member.
(8)	The value of Performance Guarantee is generally 5% whereas the rest of 5% are adjustable from Interim Bills' Payment. It has been given as 10% in total which seem unjustifiable.	Refer to Addendum No. 1.
(9)	The Average Annual Construction Turnover	Refer to Addendum No. 1.



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	should be based on average value gauged from 3 years' Audit Reports. Why has Bank Certificate been made basis for this?	

2. The above responses will be considered as the decision and shall be binding and shall be considered as the compulsory conditions to be followed by the bidders. These minutes shall form part of the bid documents and should be submitted with the bids.

**Contract & Procurement Specialist
Member-Secretary
PIU-KNIP**

Distribution:

- Project Director, PIU-KNIP / **Chairman of the Committee**
- Mr. S.M. Taha, Director of Design Traffic Engineering, (KMC) / **Member of the Committee**
- Mr. Noman Arshad, Director Contract Management, (KMC) / **Member of the Committee**
- Senior Civil & Transport Engineer PIU – KNIP / **Member of the Committee.**
- Contract Specialist, Osmani & Company (Pvt.) Ltd. Consultant.
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